

# **Financial Results Briefings**

# **1st Quarter of FY2024**

August 2024

Tokyo Cosmos Electric Co., Ltd.

# Company Profiles

Established : June 28, 1957

Capital : 1,277 mil. Japanese Yen

Securities : Tokyo Stock Exchange Standard

Employees : 645 (Consolidated, FY2023 end)

Business : Manufacturing and sales of Potentiometers,  
Automotive Electro-Devices and Heaters

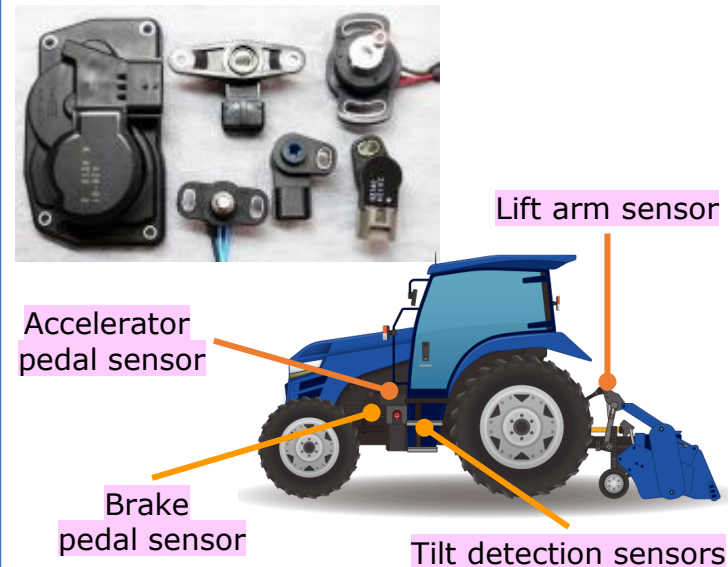


## Potentiometers

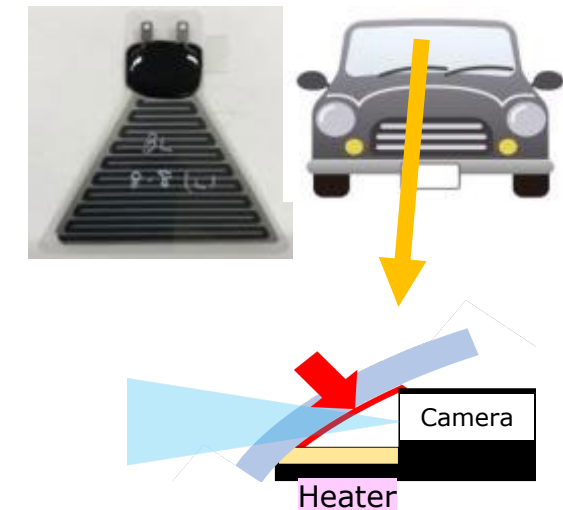


## Automotive Electro-Devices

### Angle Sensors



### Heaters



- ◆ Consolidated Profit/Loss
- ◆ Consolidated sales breakdown
- ◆ Consolidated sales transition
- ◆ Consolidated operating profit transition
- ◆ Key financial indicators

# Consolidated Profit/Loss

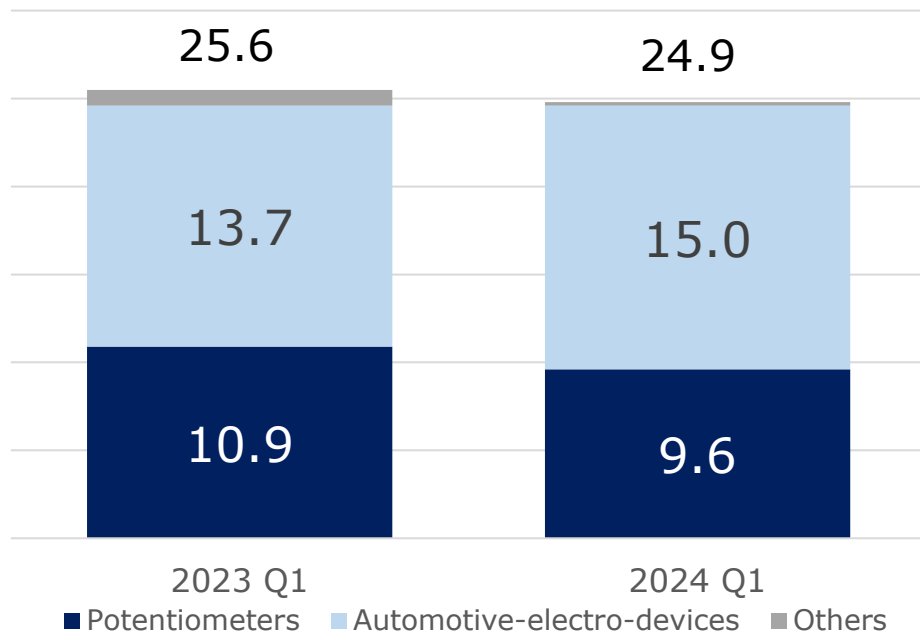
- Sales** : Decreased slightly compared to the same period last year, due to the stagnation in the Chinese economy and production adjustments for automobile models.
- Operating profit** : Decreased compared to the same period last year, due to the increased costs of materials and energy, as well as R&D investment.

| (Millions of Yen)                       | FY23 Q1<br>(Actual results) | FY24 Q1<br>(Actual results) | QoQ    |        | FY24<br>Forecast     | Progress<br>ratio |
|---|-----------------------------|-----------------------------|--------|--------|----------------------|-------------------|
|   |                             |                             | Amount | Ratio  |                      |                   |
| Net sales                               | 2,560                       | <b>2,490</b>                | -70    | -2.8%  | 10,000               | 24.9%             |
| Operating profit                        | 377                         | <b>231</b>                  | -145   | -38.4% | 850                  | 27.3%             |
| Operating profit ratio                  | 14.7%                       | <b>9.3%</b>                 | -      | -      | 8.5%                 | -                 |
| Ordinary profit                         | 475                         | <b>297</b>                  | -178   | -37.6% | 800                  | 37.1%             |
| Ordinary profit ratio                   | 18.5%                       | <b>11.9%</b>                | -      | -      | 8.0%                 | -                 |
| Profit attributable to owners of parent | 343                         | <b>191</b>                  | -151   | -44.2% | 560                  | 34.1%             |
| Net profit ratio                        | 13.3%                       | <b>7.6%</b>                 | -      | -      | 5.6%                 | -                 |
| FX rate                                 | 137.72                      | <b>156.63</b>               |        |        | 135.00<br>(Forecast) |                   |

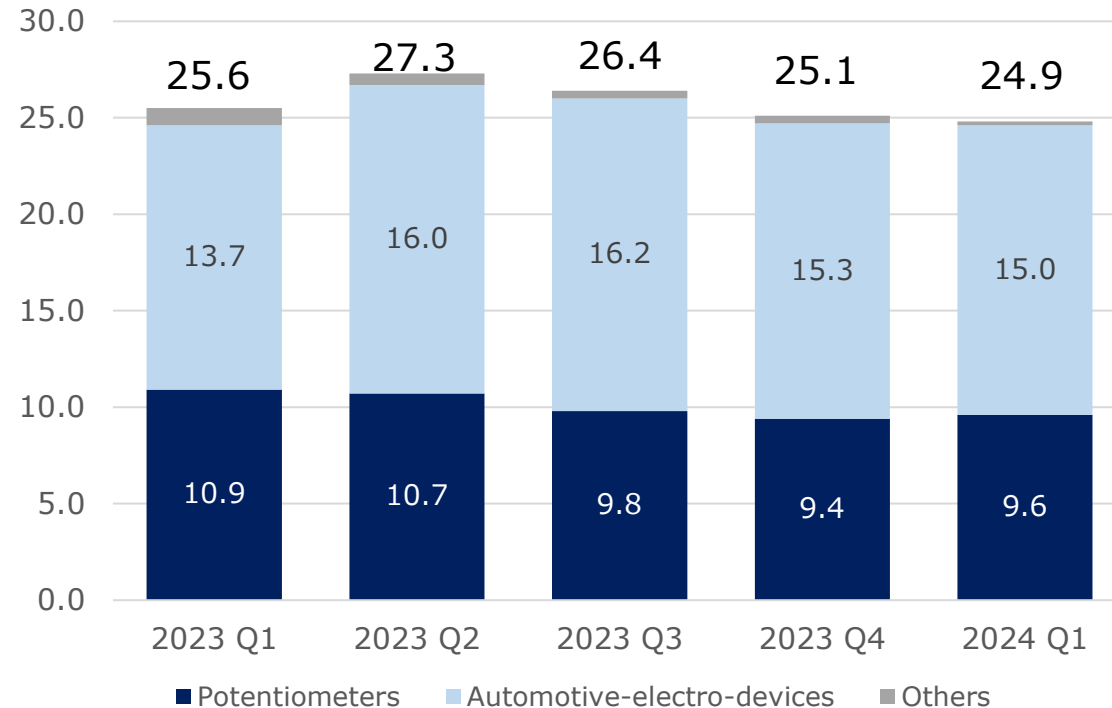
# Consolidated sales breakdown

- Consolidated sales** : 2.49 billion yen (YoY Decreased 70 million yen, 2.6%)
- Potentiometers : 0.96 billion yen (YoY Decreased 120 million yen, 11.8%)
  - Automotive Devices : 1.50 billion yen (YoY Increased 120 million yen, 9.2%)

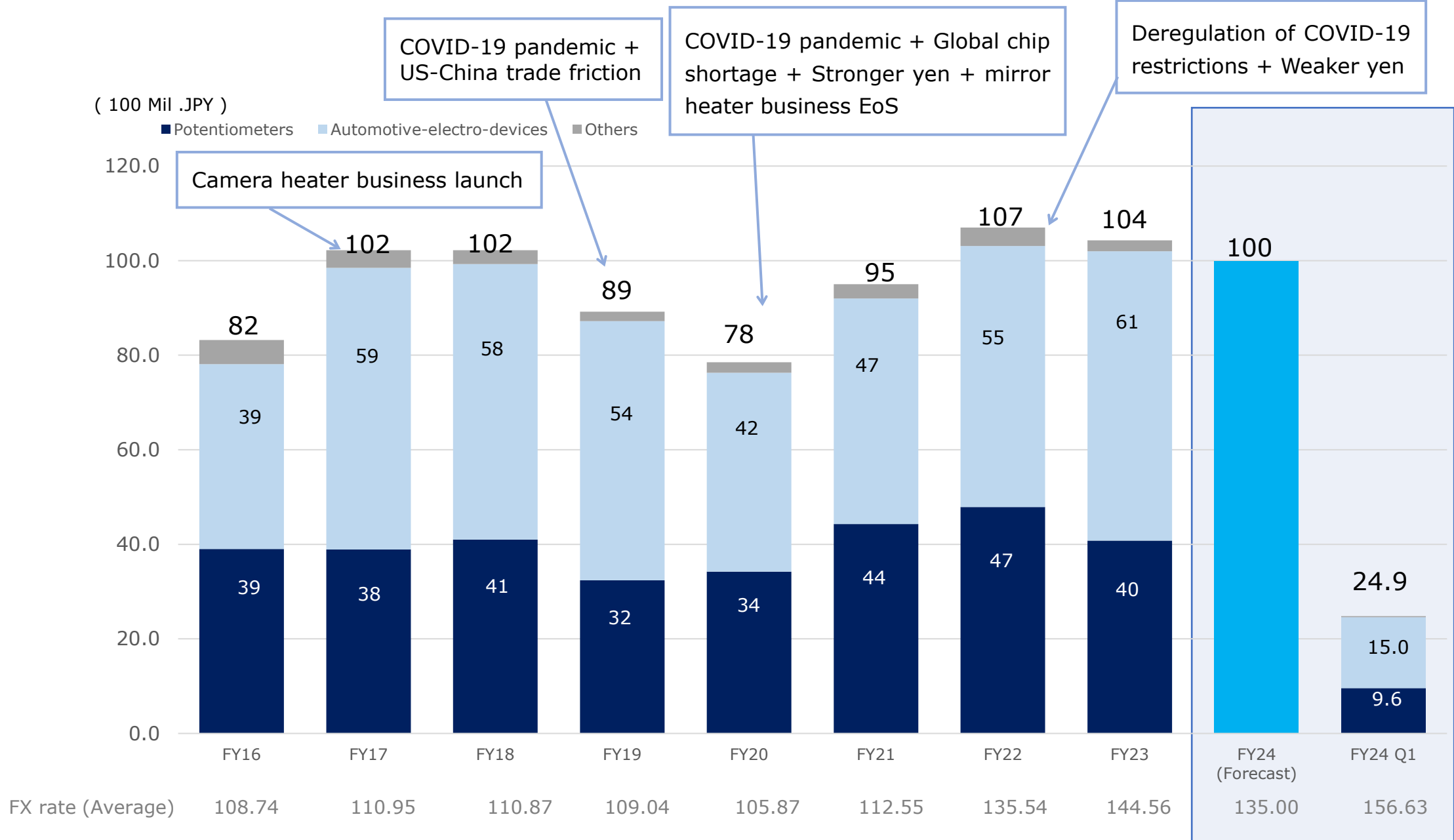
**YTD Sales (YoY)**  
( 100 Mil .JPY )



**Quarterly Sales Trend**  
( 100 Mil .JPY )

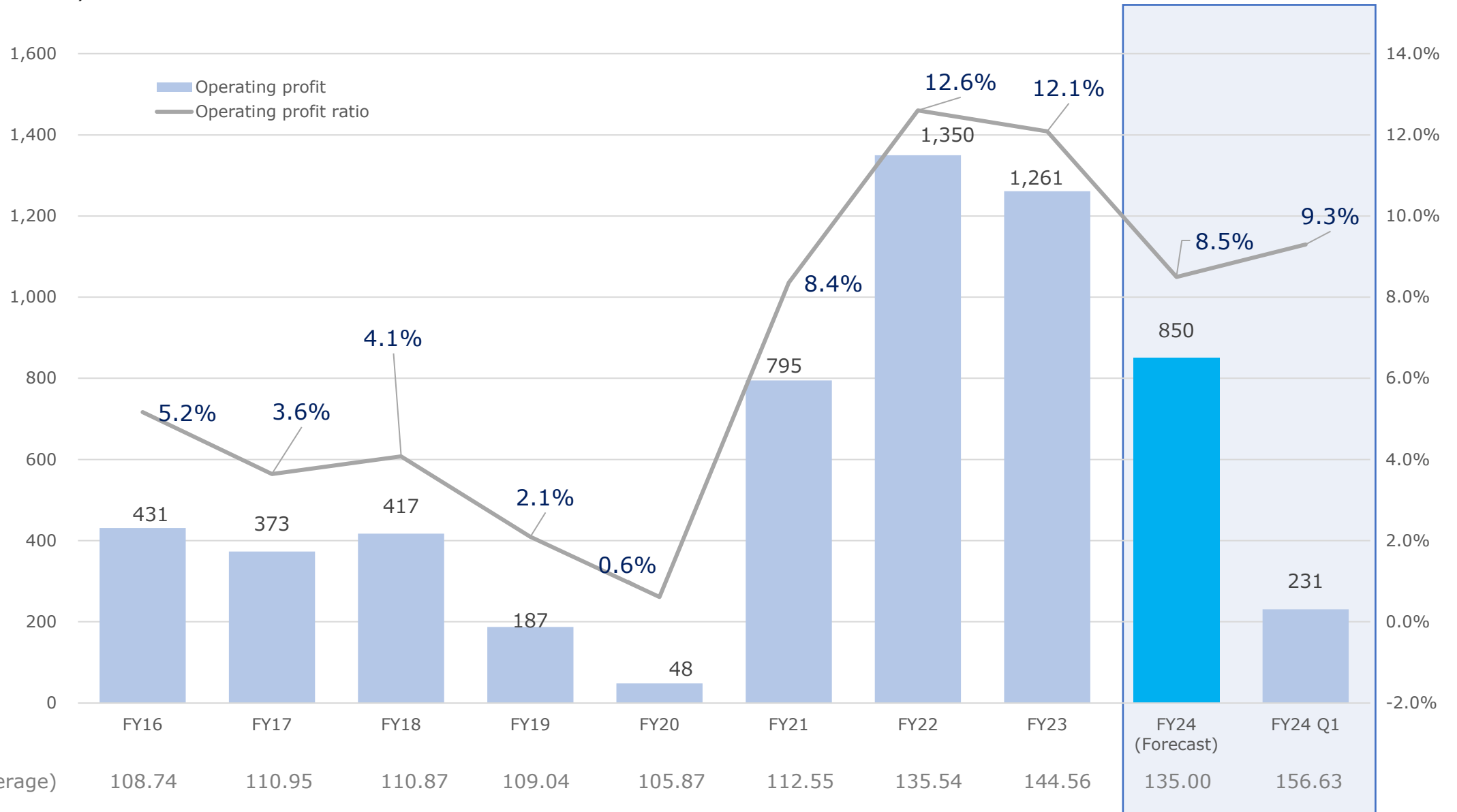


# Consolidated sales transition



# Consolidated operating profit transition

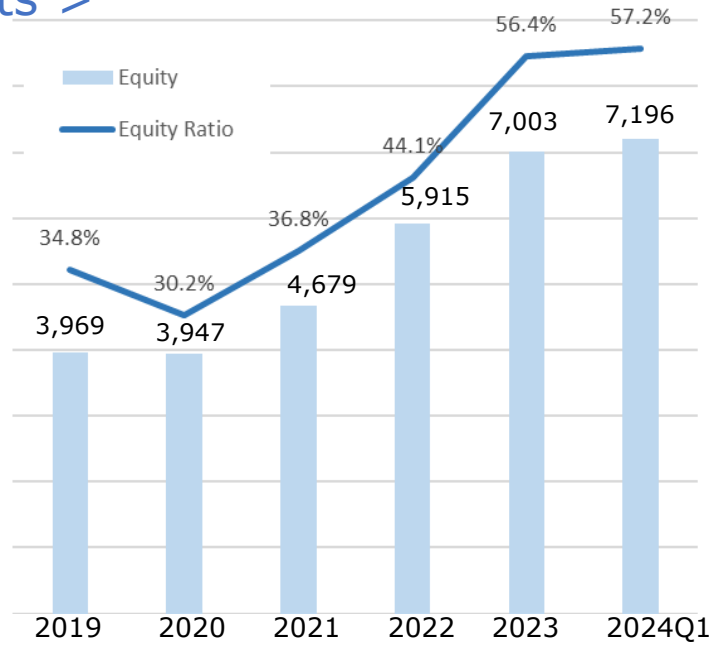
( Mil .JPY )



# Key financial indicators

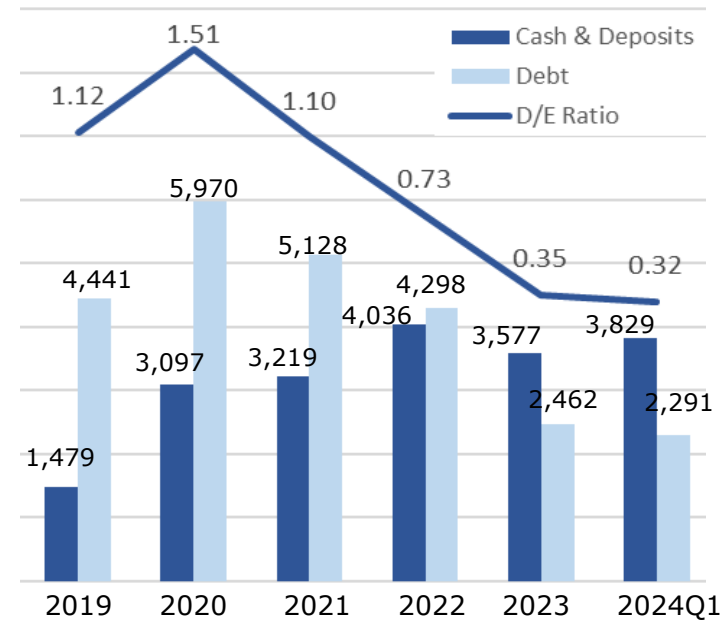
## < Total net assets >

( Mil .JPY )



## < Cash vs. Debt >

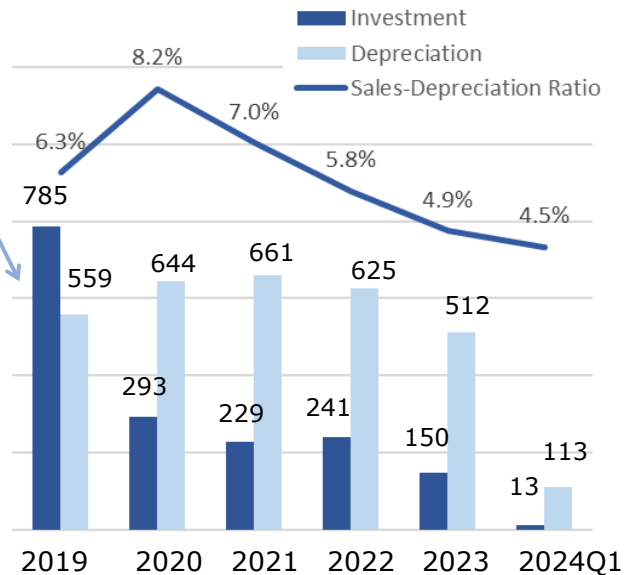
( Mil .JPY )



## < Investment >

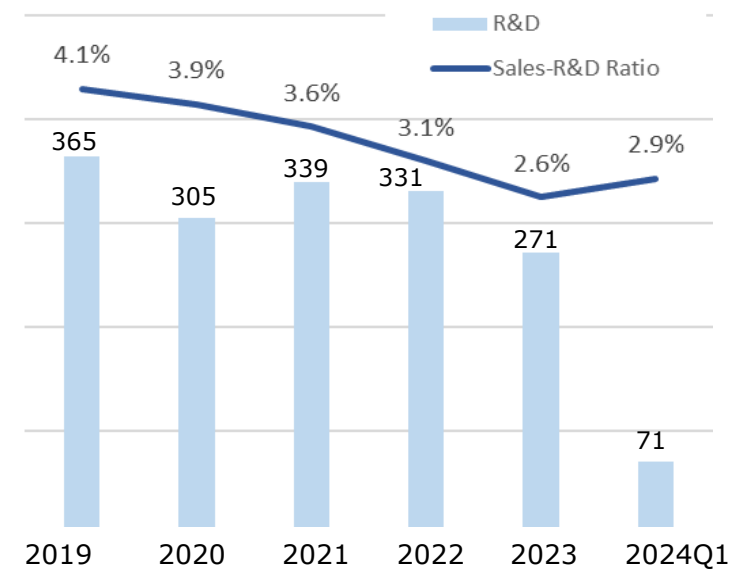
( Mil .JPY )

Enterprise System Conversion



## < R&D >

( Mil .JPY )





# TOCOS

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