

Tokyo Cosmos Electric Co., Ltd.

Flexible way of thinking and new challenges			
Since its establishment, the thing TOCOS thinks is most important has been aggressively developing new applications			
and proposals through persistent research and development (R&D) as well as quality products to market responding to diversifying customer demands			
We have been working hard to this day in a down-to-earth, simple, and honest manner as a trading company should be.			
Meanwhile, the pace of change in the world has been accelerating.			
In the electronics industry, we must change our way of thinking at this moment and take proper steps to meet the borderless concepts			
and proposals across the boundaries to date.			
We-TOCOS (Tokyo Cosmos Electric)- are seeking ways to develop our skills and aim for high-value components manufacturing with its new perspective	s		
and flexible creative capabilities. We name it "TOCOS Way" and Tocos will continue to take on new challenges			
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# Products Value

TOCOS is engaged in a broad range of electronic businesses, including the invehicle equipment.

### TOCOS has been widely expanding and deepening its activities.

TOCOS has brought variable resistors (potentiometers), angle sensors and film heaters into the marketplace. All these components are essential to the electronic systems. Its activities are greatly expanding in the areas of electric/ electronic devices, information/communications equipment and industrial machineries as well as automotive products and transportation equipment. The role of the mounted components is getting important more and more along with improvements of performances/ functions of electronics systems.

"To support the essential part of the leading-edge electronics scene".

That is that very TOCOS' mission.





## Customer Oriented

Provide best possible answers corresponding to various customers' needs.



### Pursuit of clients' satisfaction through cooperation of sales, engineers and factories

We have consistently adopted a "customers first" principle since its foundation.

Beginning with listening carefully to customers' demands, we would like to propose best solutions based on its applications, requirements, costs and delivery time. Customers can select components in a wide standard lineup and custom-designed products which fulfill specific requirements are also available.

through this integrated production and sales system,

We have developed an integrated system ranging from design and production to inspection and shipment and under the highest levels of quality control, and we keep improving the reliability of our products. -Pursuing clients' satisfaction through cooperation of sales, engineers and factories-

This is the reason why TOCOS products have acquired high recognition among users worldwide.









# Development & Manufacturing Network

The word "COSMOS" signifies an unlimited expanse of world and orderly system. We named "TOCOS"(Tokyo Cosmos) because our goal of corporate activities has something in common. TOCOS is our products brand name.

### For establishing and enhancing technological developments & production system

TOCOS has been promoting products improvements, developing new products and R&D activities for production innovation at headquarters located in Zama city, Kanagawa. Under the main theme of "Further downsizing", "higher accuracy", "higher quality", we work on establishing performances/functions/product reliability that only Tocos can offer, using such unique basic technologies as element, resistive printing and structural designs. These are to be fed back to products so that we can respond to customer requests.

From the production's standpoint we address issues such as the whole production line efficiency including QC/Testing systems and securing work environment safety to reflect the results to the factories.

Tocos' domestic production sites are in the three major regions of Aizu& Shiarakawa (Fukushima pref.) and Nakatsu (Oita pref.)

In addition, overseas production factories in China (Shandon and Guangdong) are now in operation.

Regarding the sales standpoint, we established alliances with partner companies both in Japan and abroad. The excellent supply chains developed in Japan and other countries help to support customers' manufacturing activities.



### Sales Network

TOCOS is determined to contribute to development in Japan and worldwide electronics industries, thereby helping create a prosperous society.



### Major trading partners

AcBel Polvtech Inc.

AISIN SEIKI Co., Ltd. BEI Sensors North America BK Technologies, Inc. Canon Inc. Delta Electronics. Inc. **DENSO** Corporation Extron Electronics Fender Musical Instruments Corp. FUJITSU Limited Garrett Electronics Inc. Gogoro Inc. Harman International Industries. Inc. Harris Corporation Hitachi Automotive Systems, Ltd. Honeywell International Inc. Ichikoh Industries. Ltd. JL Audio, Inc. JVC KENWOOD Corporation Keihin Corporation Komatsu Ltd. Kubota Corporation Kwang Yang Motor Co., Ltd. KYB Corporation KYOCERA Corporation McIntosh Laboratory, Inc. MERITS CO. LTD. MFS Technology (M) Sdn Bhd Motorola Solutions. Inc. Oki Electric Industry Co., Ltd. OMRON Corporation Panasonic Corporation Sony Corporation TDK-Lambda Malavsia Sdn. Bhd. Tyco Fire & Security GmbH ULVAC. Inc. WU'S TECH CO., LTD. XP Power LLC YAMAHA Motor Co., Ltd. YANMAR Co., Ltd.

## And towards the future

Face customers, markets and the times eye-to-eye for over 60 years

# Motto Management philosophy History

### Message

Tokyo Cosmos Electric Co., Ltd. was established and started its operation in 1957 as an electronic components manufacturer specializing in quality variable resistors for industrial applications. Since then, we continuously have expanded the product lineup of variable resistors (potentiometers), and in 1976 we started mass production of angle sensors as automotive electrical components, and in 2016 we began production of automotive film heaters installed in preventive safety support device.

Through the diversification of such manufacturing product, we have grown along with the development of electronics industry in the field of electronic equipment, transportation equipment, industrial equipment, machinery and others. Based on our manufacturing technology of variable resistor, we have expanded our business scale to peripheral technologies and product areas, and have been working on innovation of nanotechnology, ultraprecision press mold technology, angle sensor technology, assembly with cutting-edge technology in order to respond to customers' various needs. Also, we have established supply chain management that responds to changes in the global business environment and have worked on improving product performance, improving quality, and making sure of the



Representative Director President
Yoshiki IWASAKI

committed delivery date. We will continue to aim for further advancement in the electronics industry as a professional of angle sensors, film heaters and variable resistors. Regarding environmental initiatives, we will continue to develop company-wide exercise, including environmentally friendly design and resource consumption control through an appropriate inventory control. We are also planning to establish a basic policy on corporate governance codes and internal control systems to create an organization with high transparency, and trust and contribute to the development of society as a good corporate citizen.

### **Company Profile**

Company Name Tokyo Cosmos Electric Co., Ltd. Established June 28, 1957 Capital 1,277 mil. Japanese Yen Securities 2nd Tokyo Stock Exchange Market Headquarters 2-12-1 Sobudai, Zama, Kanagawa, 252-8550, JAPAN TEL : +81-46-253-2111 FAX : +81-46-253-3640 E-mail : info@tocos-j.co.jp URL : https://www.tocos-j.co.jp

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Managing Director	·····Masaaki lijima
Director	··Hideo Nakajima
Director	··Naomi Enomoto
Director & Audit and Supervisory	
Committee Member (full-time)	Yoshitaka Okano
Outside Audit & Supervisory	
Committee Member	······Masanori Ono
Outside Audit & Supervisory	
Committee Member	··Masanori Kitano
Outside Audit & Supervisory	
Committee Member	·····Takako Morita
Operating Officer	·Kazuo Watanabe
Operating Officer	····Takatoshi Fujiki
Operating Officer	······Tetsuo Ando
Operating Officer	·····Tetsu Yoshida

### **Environmental line**

TOCOS advances environmental protection activities from a global standpoint for design, development and production of potentiometers, electronic devices for automotive, flat self-regulating heaters and supply and sales of our own products and purchase as well as environmental protection for Zama city Kanagawa.

### Principle:

- 1. Advance continuous improvements on environment protection and contamination prevention.
- 2.Observe applied relevant legal provisions and regulations, agreements, and other agreed requirements
- 3.Set a goal for the following items and implement, evaluate and review regularly.
- 4.Educate all employees and staff assigned from outside the company to maintain environment protection activities so as they can understand environmental line.



Corporate history

### Motto & Management philosophies

#### Motto

- (1)Take the Lead to Win
- (2)Secure Delivery and Supply
- (3) Technological Innovation
- (4)Zero Defect
- (5)Review/Awareness

### Corporate and management philosophies

- (1)Conduct our businesses with openness and transparency
- (2)Accommodate the reliance of our society.
- (3)Create rewarding workplaces.
- (4)Implement environmental assessments

Continuing TOCOS Way

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Web: www.tocos-j.co.jp

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